

**Exhibit 2b**  
**Top Companies' Share of the 2013 Export Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type</b>	<b>Number of Identified Exporters</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>% of Company Type Value (2)</b>
<b>All identified companies</b>	<b>305,026</b>	<b>1,406,438</b>	<b>100.0</b>	<b>100.0</b>
Top 4 companies	4	95,833	6.8	6.8
Top 8 companies	8	155,629	11.1	11.1
Top 20 companies	20	265,809	18.9	18.9
Top 50 companies	50	423,078	30.1	30.1
Top 100 companies	100	556,843	39.6	39.6
Top 250 companies	250	734,425	52.2	52.2
Top 500 companies	500	866,241	61.6	61.6
Top 1000 companies	1,000	990,835	70.4	70.4
Top 2000 companies	2,000	1,098,838	78.1	78.1
<b>Manufacturers</b>	<b>74,555</b>	<b>843,285</b>	<b>60.0</b>	<b>100.0</b>
Top 4 companies	4	95,833	6.8	11.4
Top 8 companies	8	155,629	11.1	18.5
Top 20 companies	20	261,387	18.6	31.0
Top 50 companies	50	381,499	27.1	45.2
Top 100 companies	100	469,251	33.4	55.6
Top 250 companies	250	574,770	40.9	68.2
Top 500 companies	500	648,476	46.1	76.9
Top 1000 companies	1,000	709,728	50.5	84.2
Top 2000 companies	2,000	757,269	53.8	89.8
<b>Wholesalers</b>	<b>101,682</b>	<b>304,027</b>	<b>21.6</b>	<b>100.0</b>
Top 4 companies	4	27,317	1.9	9.0
Top 8 companies	8	46,876	3.3	15.4
Top 20 companies	20	74,692	5.3	24.6
Top 50 companies	50	105,276	7.5	34.6
Top 100 companies	100	132,265	9.4	43.5
Top 250 companies	250	168,506	12.0	55.4
Top 500 companies	500	195,004	13.9	64.1
Top 1000 companies	1,000	218,693	15.5	71.9
Top 2000 companies	2,000	240,686	17.1	79.2
<b>Other companies (3)</b>	<b>128,789</b>	<b>259,126</b>	<b>18.4</b>	<b>100.0</b>
Top 4 companies	4	27,986	2.0	10.8
Top 8 companies	8	44,425	3.2	17.1
Top 20 companies	20	74,944	5.3	28.9
Top 50 companies	50	110,417	7.9	42.6
Top 100 companies	100	138,864	9.9	53.6
Top 250 companies	250	171,994	12.2	66.4
Top 500 companies	500	193,235	13.7	74.6
Top 1000 companies	1,000	211,032	15.0	81.4
Top 2000 companies	2,000	225,897	16.1	87.2

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.